

September 29, 1983

HAROLD D. COPE  
SENIOR VICE PRESIDENT  
OPERATIONS

Mr. Terry Dickason  
Three Flags West  
2760 Hollywood Way  
Burbank, CA 91505

Dear Terry: ~~TERRY~~!

Thank you for inquiring about Mid Pacific's YS-11 aircraft. In order to assist you in your analysis of the YS-11 for your operation, please find enclosed the YS-11 information manual which should cover in detail the information you will need.

Additionally, we have enclosed a copy of Mid Pacific's 1982 Annual Report, our First Quarter Report and a reprint of an article from Commuter Air. We think that the positive financial results contained therein speak well for the YS-11 operating cost base and market acceptance.

We have removed all the A.P.U.'s from our aircraft and use G.P.U.'s for starting, ground power and air conditioning. We have found this more satisfactory and economical than staying with the A.P.U. installation. All of our aircraft are equipped with radar domes but because of our operating environment we have deactivated the units and therefore do not utilize the radar in our operation. Similarly with autopilots none of our aircraft have autopilots installed as we have found that for our short stage lengths the expense of maintaining the autopilot system is not cost effective.

We find the YS-11 with its 60 seats to be an extremely competitive aircraft even on our very short stage lengths. The YS-11 is also a reliable aircraft, continuously operating with a schedule reliability in the low to middle

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90% bracket. Engine and propeller parts, repair and overhaul are available from Rolls Royce and Dowty Rotal. Both agencies offer excellent workmanship on minimum turn times. Spare parts in general are readily available from a number of domestic or overseas vendors.

These aircraft are offered subject to prior sale or lease and available delivery dates. If there is any additional information which you require, please do not hesitate to contact us. Thank you for your interest in Mid Pacific and the YS-11. We shall look forward to hearing from you in due course.

Best personal regards,



Harold D. Cope  
Senior Vice President  
Operations

HDC:ljj  
Enclosures

cc: J. Higgins  
D. Morton  
File