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National Training Aircraft Symposium (NTAS)

2016 - Pilot Supply, Regulatory Compliance, & Training Equipment

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Challenging the Status Quo of Aviation Training

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Commercial Director, Aerosim

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The Aerosim Story

In 1993, Aerosim was founded based on a discussion with an airline pilot who was explaining how complicated the Flight Management System was in the aircraft. The challenge was no one could produce an FMS training solution on a desktop computer.

1998-2005: Incredible growth period with product line

2009: Acquisition of Delta Connection Academy

2010: Aerosim Training Solutions founded (Part 142)

Today, Aerosim delivers training solutions and products to three main customer bases:

- Pilot Training for an ab-initio through Type Rating
- Airlines and Training Centers
- Government and Military



Our Customers, Over 180 Strong

Aeromexico (Boeing)

Aerolíneas Argentinas (Boeing)

Aerostar Training Services

Agusta Westland

Air Astana

Air Canada

Air Canada Jazz

Air China

Air France

Air New Zealand

Air Nippon

AirTran (SWA)

Alitalia

All Nippon Airways (ANA)

Aloha Airlines

American Airlines

Arizona State University

Andrews Air Force Base

Atlas

AVIANCA

Aviation Research Center

Boeing Corporation

British Airways

Bombardier

CanJet

China Eastern

China Southern

Cirrus Aircraft

CommutAir

Copa Airlines

Delta Air Lines

DHL Aero Expreso

Dubuque University

Dubai Aerospace

Flybe

Emirates

Embraer

Embry Riddle University

Envoy

Ethiopian Airlines

EVA Airways

Egypt Air

ExpressJet

Far Eastern Air Transport

FedEx

FlightSafety International

FlyDubai

Finnair Flight Academy

GOL Intelligent Airlines

Hainan

Hawaiian Airlines

Henderson State Univ.

Horizon Air

Island Air

Jacksonville University

Japan Air Commuter

Japan Airlines

letstream Aviation

JetBlue

Kansas State University

Kenya Airways

LATAM Airlines Group

Lewis University

Lufthansa

Miami Air

Middle Tennessee State

Minnesota State Mankato

National Airlines

Omni Air International

PSA Airlines

Polar Air Cargo

OantasLink

Shenzhen Airlines

SkyWest (USA)

SkyWest (Australia)

South African Airways

Southwest Airlines (SWA)

Spirit Airlines

St. Cloud State University

Sun Country Airlines

Sun Express

SunWing

TAM Airlines

Thomas Cook Airlines

Tianjin Airlines

TRU

United Airlines

UPS (United Parcel Service)

US Airways

United Parcel Service

University of North Dakota

Virgin Atlantic

Xiamen Airlines

Westlet Airlines

Aerosin THOS°

Generational Shift Occurring in Aviation Training

- Management acceptance of new training technology
- Students going to flight academies for a direct career path to become a professional pilot
- New levels of economic accountability forcing a holistic "rethink" of how to best train pilots and technicians

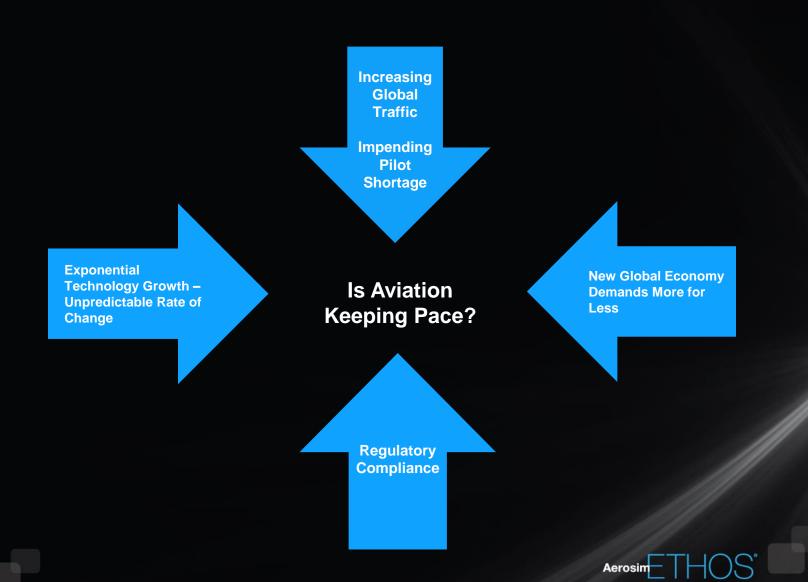


Technology is Advancing

- Improving the quality of simulated training, while creating efficiency and reducing costs
- Lower cost training devices offset time in the Full Flight Simulator
- Distance learning, mobile devices enables training anytime, anywhere
- Reducing costs and footprint



Broader Pressures are at Work



The Opportunity

To challenge the status quo of the aviation training continuum.

The Aerosim approach?

Supplying the world with better pilots by harnessing technology to shift training effectiveness earlier in the continuum.

Your pilots don't just fly. They are on a journey. One, continuous mission to be the best, most consistent pilots they can be. That's why at Aerosim, we approach training with the same dedication to continuum.



The future requires a new approach.

Integrated Products for Efficiency in Training

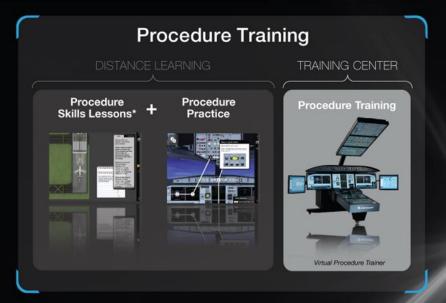


Pilot Training

Self-paced Learning/Distance Learning

Instructor-led Training

































COCKPIT FAMILIARIZATION

V Cockpit Familiarization

Est. Run-Time

Lesson Progress

Cockpit Familiarization

<u>(†)</u> 1:00:00

COMPLETED

REVIEW



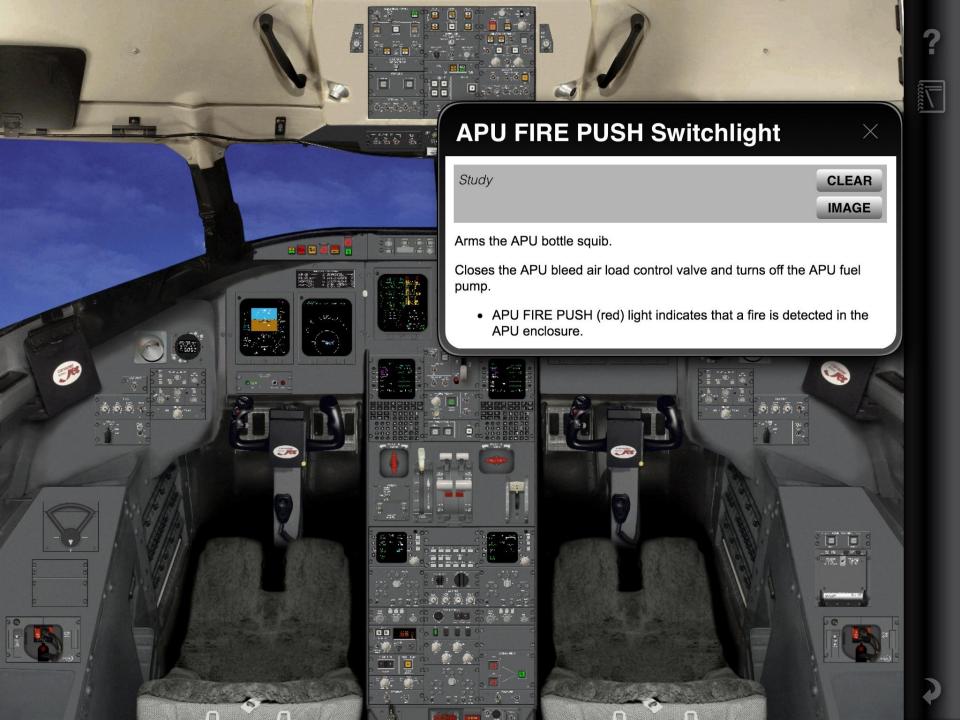




Cockpit Familiarization

Study tool to help pilots prepare for their oral exam and checkride by delivering detailed system information for every panel, switch, light, and display in the flight deck.







Aircraft Systems & General Subjects

Provides structured courseware learning with multiple distance learning deployment methods. Includes aircraft systems and general subjects.



V Electrical















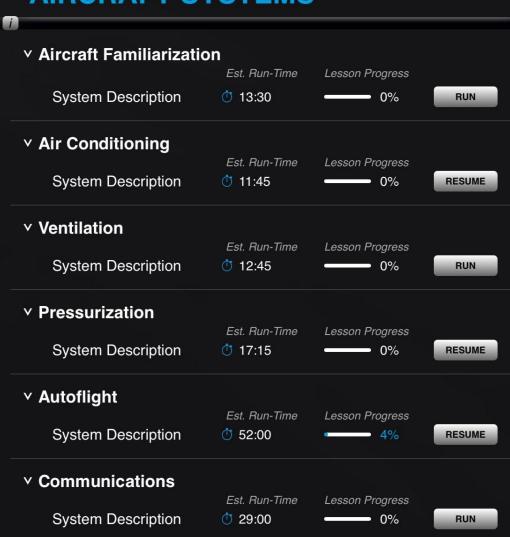


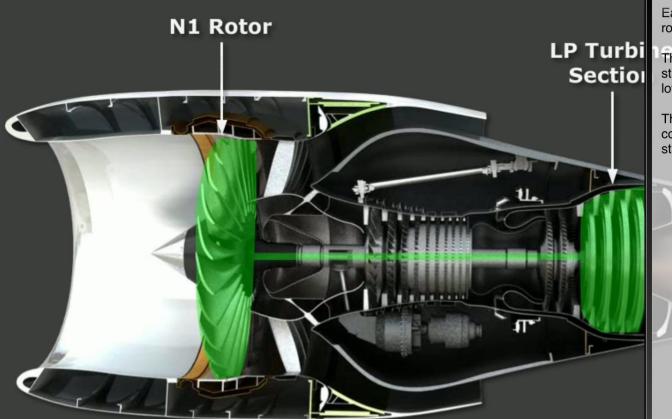


Systems Knowledge



AIRCRAFT SYSTEMS





TEXT

INDEX

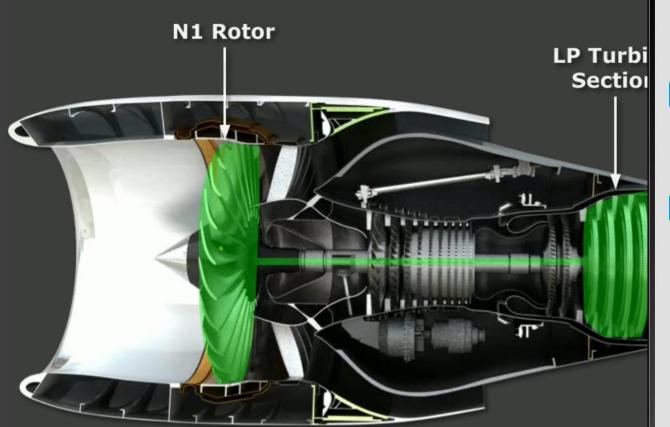
Each engine contains an N1 fan rotor and an N2 compressor rotor.

The N1 rotor consists of a single stage fan connected to a 4-stage low pressure turbine.

The N2 rotor is a 10-stage compressor connected to a 2-stage high pressure turbine.

Est. Time Remaining 01:21





INDEX

- 1 Overview
- 2 Ignition during Engine Start
- 7 Starting System
 - 1 Overview
 - 2 Operation
- 8 Self-Assessment
 - 1 Question 1
 - 2 Question 2
 - 3 Question 3
 - 4 Question 4
 - 5 Question 5
 - 6 Question 6
 - 7 Question 7
 - 8 Question 8

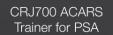
Est. Time Remaining 01:21











Cockpit Familiarization











Systems Knowledge



GENERAL SUBJECTS

Adverse Weather and Windshear

Est. Run-Time

Lesson Progress

(1) 43:45 0%

Y CFIT and ALAR

Overview

Est. Run-Time

Lesson Progress

- 0%

RESUME

RESUME

ALAR

CFIT

(†) 31:45

(1) 23:30

- 0%

RUN

Y Human Factors

Est. Run-Time

Lesson Progress

0%

0%

0%

RESUME

Threat and Error Management ① 18:45

CRM and Decision Making **O 34:45

RESUME

Y High Altitude Operations

Est. Run-Time

(1) 37:30

Lesson Progress

RUN

Y RVSM

Overview

Est. Run-Time Overview

Lesson Progress

© 20:30

0%

RUN



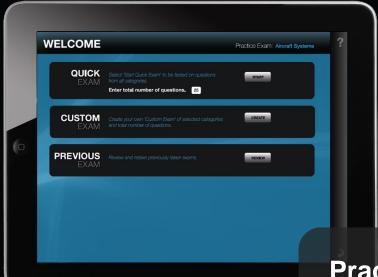


FMS Skills Lesson

Scenario-based and interactive lesson teaching every step of FMS, autoflight, and navigation during all phases of flight.







Practice Exam

Generates exams based on aircraft system categories and desired number of questions. Start a quick exam or create custom exams, and review, retake, or continue previous exams.





Start a Quick Exam to be tested on questions from all categories.

START

Enter total number of questions

25

CUSTOM EXAM

Create your own Custom Exam of selected categories and total number of questions.

CREATE

🚫 Custom Exam 1

August 6, 2015

START

INFO

Custom Exam 4

October 27, 2015

START

INFO

×

Custom Exam 5 November 3, 2015

START

INFO

PREVIOUS EXAM

Review, retake, or continue previous exams

REVIEW

?

STEP 1

Create exam name (Limit 20 characters)

Custom Exam 1

STEP 2

Select exam categories

X Select all

X ACARS

- X Air Conditioning
- X Aircraft Familiarization

X APU

Autoflight

Communications

X Differences

- Doors and Windows
- × EICAS

X Electrical

Emergency Equipment

215

Engines

X Fire Protection

- X Flight Controls
- X Flight Instruments

X Fue

Hvdraulics

Ice and Rain Protection

STEP 3

Select the total number of questions

(215 available for selected categories)

STEP 4

Create custom exam

(Selecting 'Cancel' will return to Welcome screen without saving)

CREATE

CANCEL

Within one application, Systems Knowledge combines the tools necessary to master cockpit familiarization, aircraft systems, general subjects, and FMS skills.

Benefits:

- Self-paced Learning/Distance Learning
- Mastery of Aircraft Systems, General Subjects, and FMS
- Reduced in-house Training Costs
- Self-assessment and Testing Capabilities
- Learning Management System (LMS) with Administrative Access (Students Reports)
- Additional options can be added to Suite (ex. ACARS Trainer, Free-Play FMST)





Prepared. For Takeoff.

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