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## Innovation at Harris

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# INNOVATION AT HARRIS

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MARK EDWARDS

Innovation and User Experience Lead

[HARRIS.COM](https://www.harris.com) | [#HARRISCORP](https://twitter.com/HARRISCORP)

**HARRIS**<sup>®</sup> TECHNOLOGY TO CONNECT,  
INFORM AND PROTECT<sup>™</sup>

Advanced technology for customers  
whose missions are vital to the world's  
safety and security

17,500 employees worldwide

7,900 engineers and scientists

Industry leading commitment to  
research and development (5%)

Agile, commercial mindset to meet the  
most demanding budgets and deadlines

The result: innovation with a purpose  
and missions that succeed



# THE INNOVATION OFFICE

**Investing in internally crowd sourced innovation guided by customer needs**

A horizontal flow diagram representing the innovation process. It consists of a large, light gray arrow pointing to the right. Inside this arrow, there are five dark blue rectangular boxes, each containing white text. The boxes are arranged in a sequence from left to right, representing the steps of the process.

**Guidance**

**Idea  
submission**

**Innovation  
Team Review**


**Gated  
Development**

**Adoption**




New innovations are constantly disrupting today's standards. Harris delivers state of the art technology, but we can't just sit back and relax.

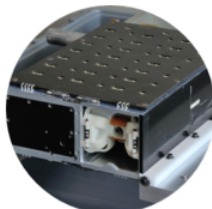
We were built on ideas and new ideas drive breakthroughs. Nobody understands the technology you work on better than you.



## OUR FOCUS AREAS



### Next HarrisSat




How might a second Harris Satellite (HSAT) be used as an orbital testbed to advance the technology readiness of new capabilities for use in future space missions?

[Learn More](#)

[Submit your idea here](#)

### Space Defense




How can Harris technologies and new concepts be used to keep our space satellites and constellations safe?

[Learn More](#)

[Submit your idea here](#)

### Information Intelligence




How can Harris use the latest advancements in artificial intelligence, machine learning and automation of analysis to build revolutionary systems, products and services that provide reliable intelligence?

[Learn More](#)

[Submit your idea here](#)

### Responsive Mission Solutions



How might new technology enable end-to-end responsive solutions and provide near real time information to users from space, air, ground and sea?

[Learn More](#)

[Submit your idea here](#)

[SUBMIT IDEA](#)

## Multiple Sources of Sponsorship

**IRAD**

Commercial offering  
Pre-program product

vs.

**CRAD**

Build to customer  
Development contract

vs.

**New  
Program**

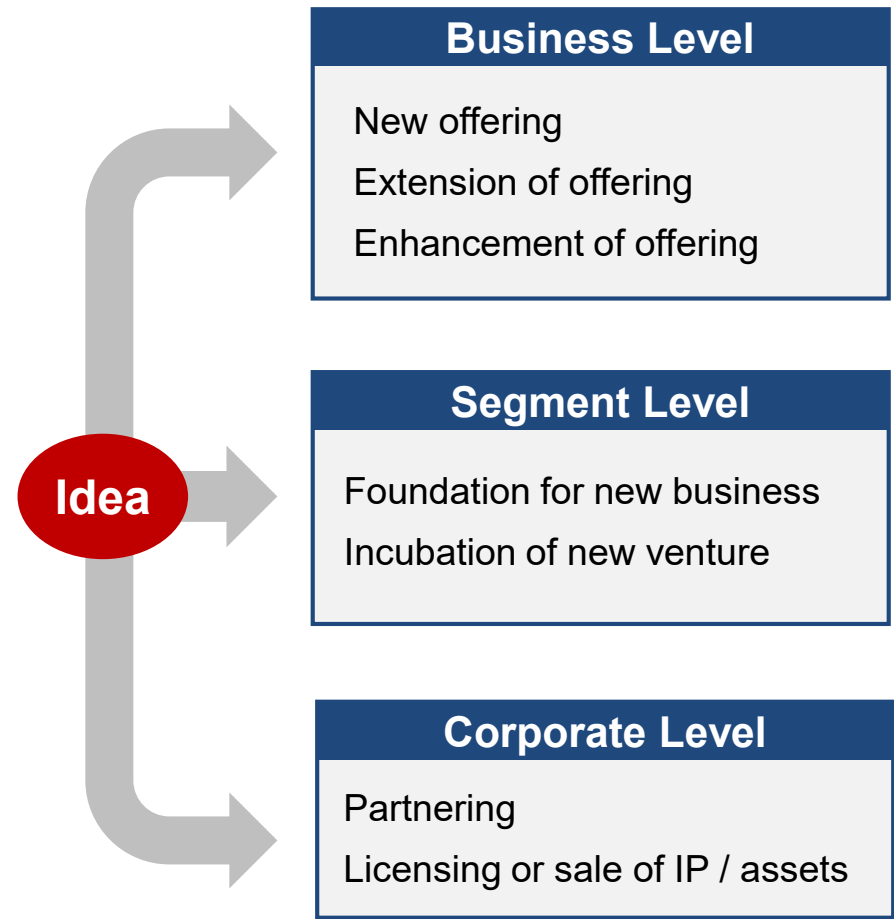
Proposal win for new program

vs.

**Existing  
Program**

Pull through into program

## Multiple Paths into Organization



## Autonomy & Ownership

Positive view of participation

Exciting non-routine opportunity and channel for passion

## Performance & Recognition

Recognition of time and effort above and beyond that results in value

Recognition for increase in value from experience and skills earned

Ability to demonstrate & be recognized for capability and high performance

## Training & Development

Exposure to development and relationship building opportunities

Opportunity to grow experience and skill set beyond normal



# Innovation Success: HCR Antennas



- 1 An idea pitched via SharkTank ...



- 2 ... Developed and refined as a seedling and IR&D project ...

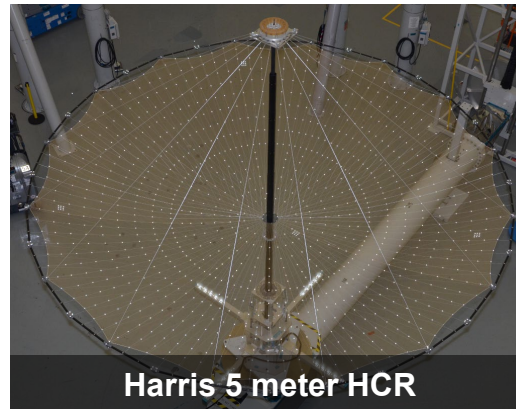


- 3 ... Has formed a new franchise



➤ Much smaller and simpler product than Harris heritage reflectors

- ✓ Maximized deployed/stowed compact ratio
- ✓ Explored surfaces and deployment mechanisms
- ✓ Maximized use of additive manufacturing



**Contributed to significant wins!**

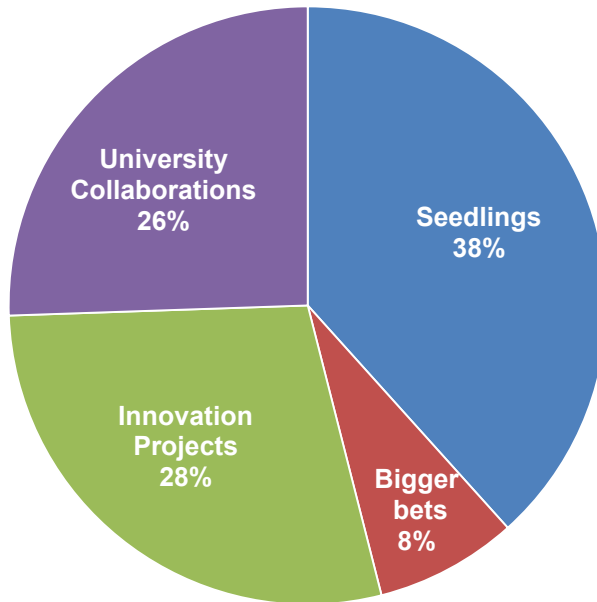
**Over \$1B pipeline**

# FY19 metrics for Space and Intel segment

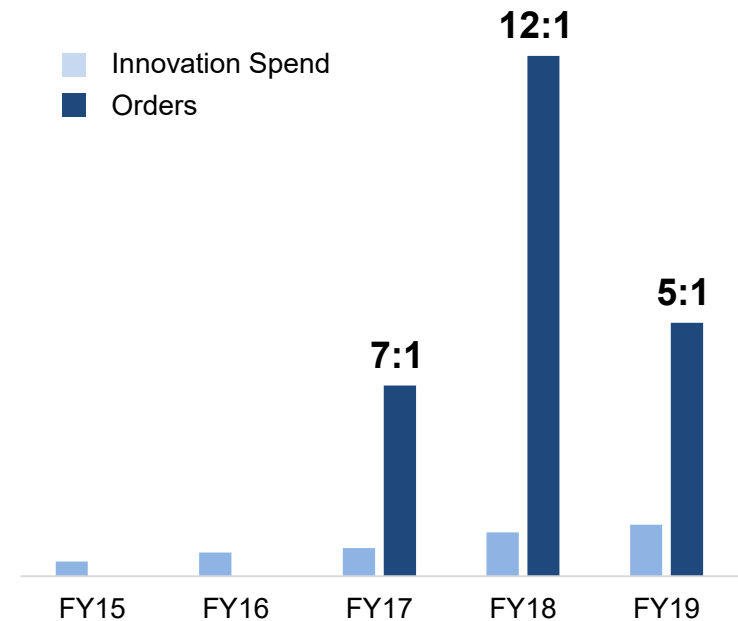


(\$million)

## FY19 Portfolio by Category



## Innovation Impact Orders from FY15-19 Investments



# FY19

Year to date

# 475

NEW IDEAS

# 125

ONGOING PROJECTS

# 6:1

5 YEAR ROI

Primarily:  
HCR  
NTS-3

