



Industry Diversification The Key to Florida's Future

2021 Spaceport Summit

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Public Corporation & Independent Special District

•Spaceport Authority

Develop
Infrastructure

Build, Own, Lease,
Bond & Operate

SLC-46
Exploration Park
Launch & Landing Facility

•Statewide Planning

Mission ...
**“Build a World
Leading Aerospace
/ Space Industry”**

•Industry Development Role

Unique Financial &
Infrastructure Tools

•Conduit Lease
Financing

Access to Capital
Markets

Tax Efficiencies

Move-in Ready
Facilities





Financing Tools

SPACE FLORIDA

SPACE FLORIDA'S **UNIQUE** TOOL BOX FOR AEROSPACE BUSINESS

Space Florida is committed to growing the aerospace industry in the Sunshine State. Almost everything we do generates opportunities for industry, high-tech jobs, and revenue for the state. To achieve these outcomes, Space Florida uses what is often described as a "unique toolbox" given by the Governor and Florida Legislature. Inside that box are many creative financial enticements and solutions that can help businesses decide to locate or grow in Florida.

Space Florida.
Preserving the legacy, promoting the prospects of tomorrow.

THE TOOLBOX



A COMPLETE KIT

Space Florida is the toolbox. It can use one, a combination, or all of the tools to build a lasting partnership with your company. By making use of these tools, your company has a genuine opportunity to grow its business to its full potential, finding a lasting home in Florida.

To learn more about how each tool can benefit you, visit www.spaceflorida.gov/toolbox

CONDUIT FINANCING

Benefits:

- Allows business to access assets quickly and cost effectively
- Enables companies to use existing capital strategically



SECURING PROPERTY FROM GOVERNMENT

Benefits:

- Unshackles business from many government restraints
- Creates "commercial islands" for business activity on government land



SYNTHETIC LEASING

Benefits:

- Turns property from a liability to an expense
- Defers large capital expenditures





Scope of Space Florida's Financial Tool-kit

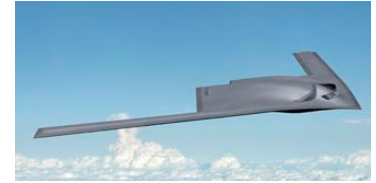
- **Equity and Debt Investment**
 - **Worldwide Trading Partner relationships**
 - **Bonding Capability**
- **Conduit Financing of Infrastructure**
 - **Research & Development, Manufacturing Facilities**
 - **Tooling and Equipment**
- **Synthetic Leasing / Other Instruments**
- **Facilitating Property Access and Operations - Statewide**
 - **Development of Aerospace Infrastructure and Facilities**
 - **Spaceport ... Commercial Space capacity and capability**
 - **Enabling Space-related Services**

Build A World-Leading Space/Aerospace Industry

... .. Aviation, Space and Aerospace R&D / Manufacturing



NORTHROP GRUMMAN



Honeywell



• GKN Aerospace



MADE
IN SPACE



BLUE
ORIGIN



AIRBUS
GROUP

SPACEX



Raytheon



www.spaceflorida.gov

Cape Canaveral Spaceport Technologies Triangle

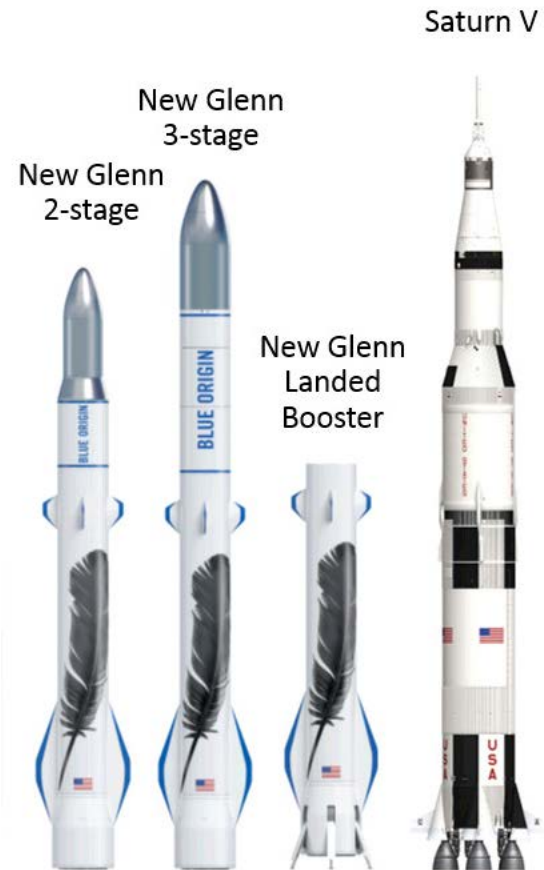


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SPACE X ... Falcon 9 ... Falcon Heavy Boosters



Blue Origin New Glenn

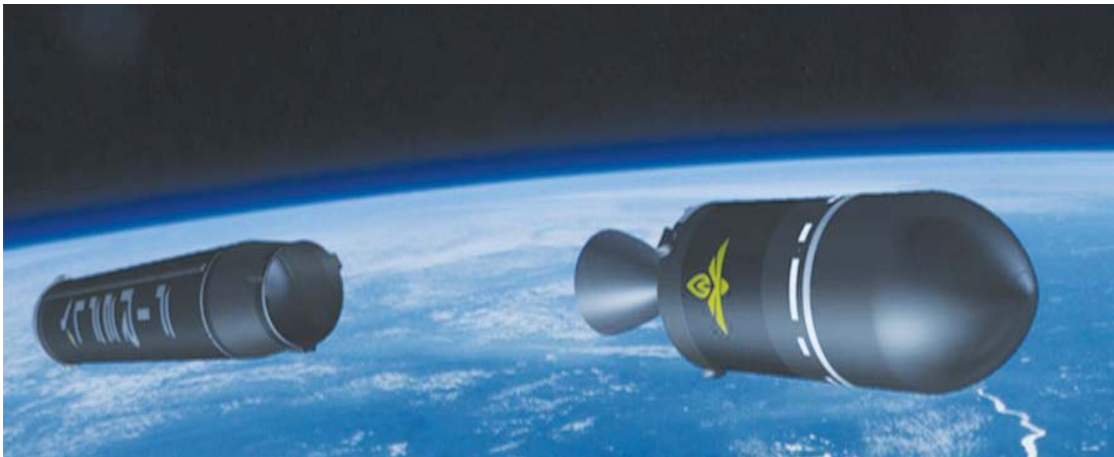




Airbus-OneWeb Satellite Facility

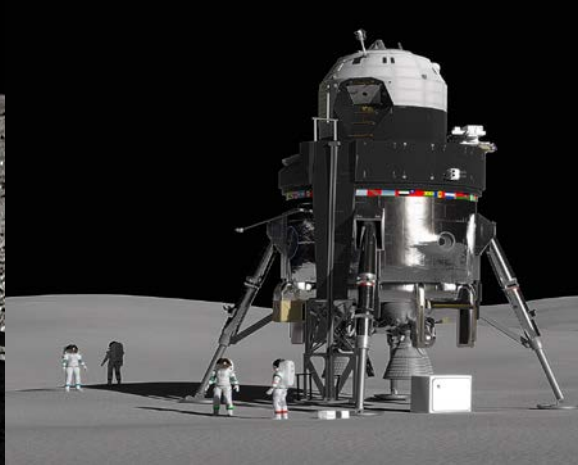
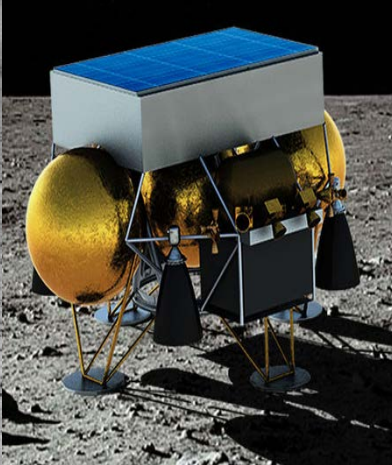


Next Decade – Era of New Small Launch Vehicles



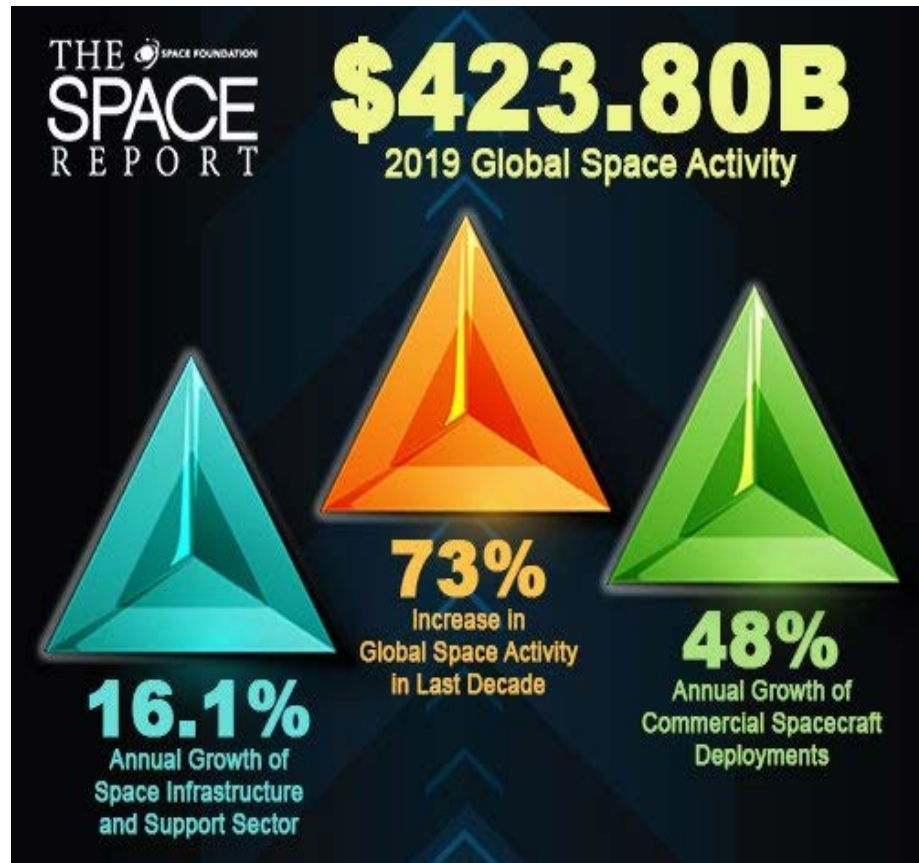


Next Gen On-Orbit and Destination Hardware





Global Space Industry Outlook / Growth Drivers



Over 76% of Global Revenue from Commercial Sources

- Escalating Bandwidth Demand
- Video/Data Driving Demand
- Need for Global Interconnectivity
... New systems / architectures
- New Value-Add Aps / Service Companies
- Major Impact on Launch Demand
- New Commercial Entrants in the Market
- **New Era of Space Commerce**
- **Emergence of Low Earth Orbit Services and “Cis-Lunar Economy”**

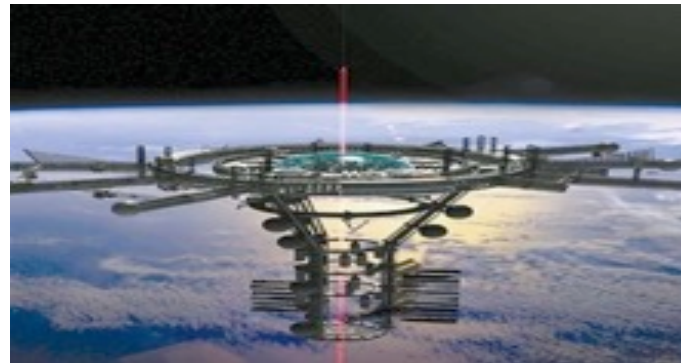
**Transportation / Other Systems Interactions / Interdependencies
... .. Require Space Security & Cyber Security**



Florida as the Global Space Commerce Trade-Port



***Global Leader
in
Enabling
Space Commerce***



***Enabling Space
Research,
Product
Manufacturing,
and
On-Orbit
Services***

***... out there
... and back!***

SPACE FLORIDA



*Thank you.
Questions?*